# **Rhonda Marin**

#### First Vice President, Government Guaranteed Lending, BANCORP BANK

rhonda.marin@yahoo.com

## Experience

#### First Vice President, Guaranteed Gov't Business Relationship Manager at The Bancorp Bank

April 2012 - Present (1 month)

4 recommendations available upon request

#### Vice President at US Bank

January 1999 - September 2011 (12 years 9 months)

5 recommendations available upon request

#### Vice President/ Team Lead at Fifth Third Bank

October 2007 - July 2010 (2 years 10 months)

### **Business Development Officer at Heller Financial**

January 1996 - December 1998 (3 years)

launched SBA program in IL for Heller Financial

#### Marketing Director at JUST PANTS

1987 - 1989 (2 years)

## Skills & Expertise

#### **Small Business Lending**

#### Education

#### **University of Florida**

BS, Advertising and Business, 1977 - 1981

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# 9 people have recommended Rhonda

"Rhonda is highly personable and a professional of the highest caliber, Her integrity is unquestionable. Her work ethic is that of a first chair violinist in the Chicago symphony orchestra. You will be fortunate to work with a person of her character and ability."

### - Sugar Blue, was Rhonda's client

"Rhonda is an experienced sales person with extensive experience in lending to small businesses especially under the SBA guaranteed lending program. She has a extensive network of business contacts, is well know particularly in the Chicago and Midwest markets. This network coupled with her customer centric approach has enabled her to consistently meet or exceed sales goals. I have had the opportunity to work with Rhonda in my both my roles as manager of the SBA business at Fifth Third Bank and Heller Financial"

— **John Guy**, SVP SBA & Alternative Lending Strategies, Fifth Third Bank, managed Rhonda at Fifth Third Bank

"Rhonda is an extremely knowledgeable representative and Team Leader of Fifth Third Bank's SBA Group. She is friendly, focused on client services and has a wonderful sense of humor. Anything SBA ---- contact Rhonda."

— **Bob Dickinson**, *Vice President*, *Greater Illinois Title*, was with another company when working with Rhonda at Fifth Third Bank

"In the business world there are very few people who combine raw intelligence, tireless energy, and infallible ethics better than Rhonda Marin. She believes in what she does, and she is unstoppable. You want her on your team."

— Gashi Khadivi, Vice President, Fifth Third Bank, worked directly with Rhonda at Fifth Third Bank

"Rhonda is an expert in the SBA lending arena. Her knowledge, vision and "get it done" attitude is second to none!! It is always a pleasure to do business with Rhonda!"

— Michael Looby, President, Republic Mortgage Inc, was with another company when working with Rhonda at US Bank

"Rhonda is the epitomy of hard work and class. She is very knowledgeable and loyal to her clients and

friends. I would be very proud to work with her in the same organization again."

#### — Harry Petruleas, Vice President, MB Financial Bank, worked with Rhonda at US Bank

"Rhonda & I met in 1998 when we were both joining US Bank, and although from different markets, began a great friendship based on professional admiration and respect. She is a consummate small business lender and relationship manager, and competes fiercely in her market for the benefit of her clients. Clever, insightful and seasoned, Rhonda finds the right balance between getting a good deal for the bank and serving client needs."

### — Charles H. Green, Vice President, US Bank, worked directly with Rhonda at US Bank

"I have been working with Rhonda exclusively for better than ten years. she is able to ethically be innovative to qualify my clients for the SBA loan programs. as a CPA, I deal with many bankers, none have the follow through and detail orientation as Rhonda. Most bankers have no idea what deals qualify for SBA consideration nor do they have the knowlege of its requirements. That's why I go to Rhonda."

— Larry Goldsmith CPA,JD,CFFA, MEMBER, C.J.B.S. CPA'S, was with another company when working with Rhonda at US Bank

"I've had the pleasure to know and work with Rhonda Marin for over ten years. She has acted as my mentor, my friend and my knowledge base as I entered the world of commercial finance. The friendship we built has stood the test of time even when our career paths placed us with other companies. I continue to draw on her experience as my learning process continues and her gift of sharing has become a comforting safe harbor."

— Joe Brodsky, Financial Services, Terra Firma Financial, worked directly with Rhonda at US Bank

Contact Rhonda on LinkedIn